

# Business Development Manager Opportunity

## Your Opportunity To Join A Truly Dynamic Business

Alliance is widely recognised as a leading national distributor of non-food products to the hotel, leisure and catering sectors. We are expanding our operation in **The North** and have an opportunity for an exceptionally motivated **Business Development Manager in the Newcastle area**. This is a great role for the right person to join a truly dynamic business and a very focused team. Alliance is enjoying great success, by providing expertise, value and service to our customers, and by being very different from our competition.

## Your criteria for success will include:

- Ability to exceed sales and profit targets
- Manage and grow existing customer base
- Increase new accounts within our target markets

## The individual:

- Be dynamic, motivated, enthusiastic and able to demonstrate initiative, whether you are looking for your first break into field sales or are a seasoned professional
- Sales experience in the non-food sector would be useful, but is by no means a barrier to an individual with the drive to succeed and develop in a truly dynamic environment
- Commercially aware, numerate, articulate and computer literate

## Benefits:

Attractive salary, bonuses, expensed car, 25 days holiday, EOT membership benefits and option to join the Group Pension Scheme.

**Email your C.V. to: [jonathanscott@alliancernational.co.uk](mailto:jonathanscott@alliancernational.co.uk)**



(No Agencies Please)