

Alliance in partnership with Tork

Alliance and Tork aligned to provide a cleaner, safer future.



Sustainability	3
Back of House	4
Front of House	6
Reflex System	7
Napkin Dispensers	8
AD-a-Glance	10
Napkins	12
Washroom	14
Hand Towels	14
Toilet Roll	16
Soaps	18
Benefits of Partnership	20
Advances	21
Tork Vision Cleaning	21
Digital Cleaning Plans	21
PaperCircle	21

Sustainable life away from home

Today, people want to be as healthy and sustainable as possible, both at home, and while away from home – in workplaces, hotels, schools, restaurants and airports.

We help you put sustainability to work in your business operations, to meet changing customer and consumer needs and demands.

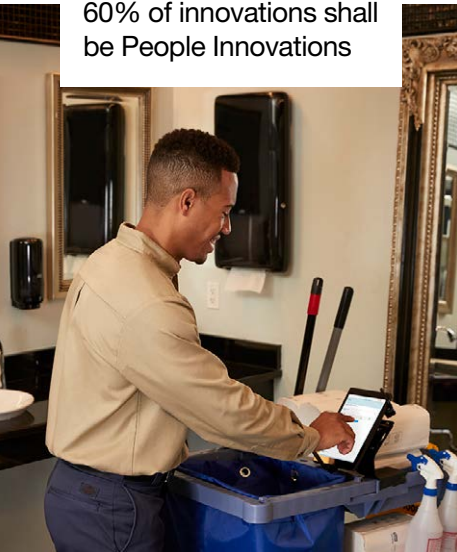
 [Read the Essity Sustainability Report at
essity.com/sustainability](https://essity.com/sustainability)
[Read about Tork Sustainability at
tork.co.uk/sustainability](https://tork.co.uk/sustainability) or
tork.ie/sustainability



Well-being


We have products and services that improve the work environment, and we are dedicated to raising hygiene standards for everyone away from home.

Ambition by 2030:
60% of innovations shall be People Innovations





Ambition by 2030: Better solutions with 33% lower environmental footprint



Circularity

We help your business go circular by closing the loop.



More from less

We provide solutions that reduce waste and carbon emissions.



Tork EasyCube®

24%
fewer cleaning rounds with improved quality with data-driven cleaning¹

20%
time saved through data-driven cleaning²

Tork Coreless Toilet Paper

82%
less packaging waste³

Tork Xpressnap®

Reduces napkin consumption by at least **25%**⁴

Tork PaperCircle®

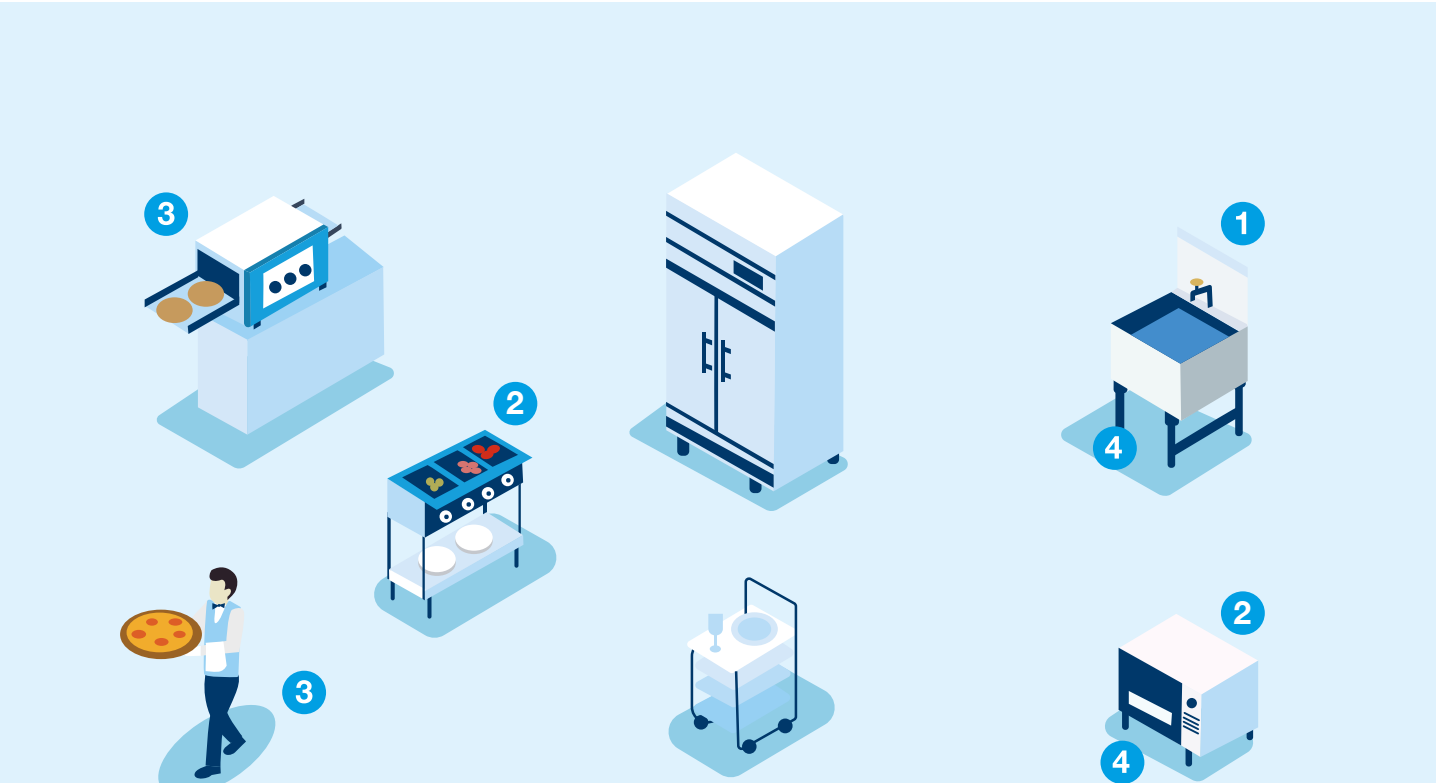
-40%
carbon footprint⁵

20%
less waste⁶

¹ The weighted average of results achieved by two Tork EasyCube® customers, measured during 158 days, before and after the implementation of Tork EasyCube®
² Based on the documented results achieved by three Tork EasyCube® customers, measured before and after the implementation of Tork EasyCube®
³ Based on a Life Cycle Assessment (LCA) for Tork Toilet paper, on the European market, conducted by Essity and verified by Swerea IVF 2017
⁴ When compared to traditional napkin dispensers. Does not include drive thru models or Tork Xpressnap Fit® N14 system.
⁵ For paper hand towels, compared to incineration with heat recovery. Results of a life cycle analysis (LCA) conducted by Essity Tork and verified by IVL, Swedish Environmental Research Institute Ltd, 2017, where the avoided processes have been taken into account.
⁶ Based on results from Tork PaperCircle® pilot customers in Germany and the Netherlands.

Back of house

Dispenser placement recommendations
Restaurant Kitchens



1

Handwashing stations

Food preparation and bar areas should have a sufficient number of designated handwashing sinks that are only used for hand hygiene. Each wash station should be equipped with soap and paper towel dispensers as well as a foot-operated waste bin.

3

Kitchen exit

Wait staff often need to use a wiper or towel in the dining area. Placing a dispenser of thick, white disposable towels by the door of the kitchen allows for easy access.

2

Work stations

Easy access to cleaning products is a simple way to keep on top of hygiene. We recommend small or portable dispensers for these crowded spaces.

4

Bins

Place them within hand's reach for convenient access. Waste bins should always have a cover.

Tork Odour-Control
Hand Washing Liquid Soap
Designed for professional chefs



Available with or without sensor
Also available in black



Tork helps chefs and kitchen staff take care of their hands so they can:

Focus on preparing and serving safe food

- Tork Odour-Control Hand Washing Liquid Soap helps prevent the transfer of food residues via hands while also helping to remove food odours such as fish and garlic.
- Washing hands with soap and water is the most effective method for hand hygiene and should be followed by drying with a clean paper towel.

Improve workflow and well-being

- Removing odour and food residue from your hands ensures you can continue to your next task
- Easy access to the right products and tools, because of efficiently placed hygiene dispensers contribute to an efficient workflow and a more hygienic workplace
- Healthy hands contribute to staff well-being, which is key to a harmonious kitchen environment

Helps remove
food odours
from hands

Helps remove
food fats
from hands


Gentle to hands,
suitable for
frequent use

Alliance Code	Tork Code	Dispenser Code	Description	Pack Size
CTSF0005	424011	S4	Tork Odour-Control Hand Washing Liquid Soap	6 x 1000 shots

Front of house

Dispenser placement recommendations


Reinforce hygiene through optimal dispenser placement. Here are some guiding principles for your restaurant.



1

Entrances


Provide employees and customers the opportunity to practice good hygiene with hand hygiene stands at restaurant entrances. Post visible notices that promote proper hand hygiene and physical distancing.



2

Kitchen


Ensure there are fully stocked dispensers for soap and paper towels at handwashing sinks and smaller hygiene dispensers at individual workstations for easy access. Touch-free dispensers can reduce contamination and the spread of germs.



3

Kitchen exit


Keep a dispenser filled with white disposable towels and cleaning supplies by the kitchen door to encourage regular wiping down of the front counter where customers may be picking up orders. Also, place hand sanitiser dispensers at all doors to back-of-house rooms.



4

Front counter


Place hand sanitiser dispensers near the front counter to promote hand sanitising between customer transactions, especially those that involve cash, which is known to spread germs. Provide one-at-a-time napkin dispensers, so customers touch only the napkins they take.



5

Restrooms

Ensure you have enough dispensers for soap, towels, tissues and hand sanitiser.



6

Waste Bins

Place covered waste bins near all dispensers to avoid paper towel waste and cross contamination. Also, place waste bins by doors, so paper towels can be used to open the door and then thrown out to reduce contamination.

Tork Reflex System





Dispensers free on loan via your Alliance representative.

Durable and suitable for any environment

Control cost – cut down consumption and waste

Reduce wiping paper usage by up to

37%*

Key benefits

Single sheet dispensing reduces consumption by up to 37%*

Improve hygiene by only touching the paper you take

Fits into your work flow with one-handed dispensing

A durable dispenser, suitable for any environment



Alliance Code	Tork Code	Dispenser Code	Description	Pack Size
HWR00001	473263	M4	Tork Reflex Wiping Paper	6 x 150m
HWR00002	473264	M4	Tork Reflex Wiping Paper Plus	6 x 150m
HWSC0005	473188	M4	Reflex Portable Starter Kit Inc Blue Roll	1 x 150m

Tork Antimicrobial Foam Soap

Alliance Code	Tork Code	Dispenser Code	Description	Pack Size
CTSF0003	520800	S4	Tork Antimicrobial Foam Soap	6 x 2500 shots



Tork Salubrin Gel Hand Sanitiser

Alliance Code	Tork Code	Dispenser Code	Description	Pack Size
CSAN0002	910103	S1	Tork Salubrin Hand Sanitiser	6 x 1000 shots



* Statistics from internal research conducted over a 4 week period. Tork Reflex Wiping Paper Plus lasts 37% longer than ordinary centrefeed roll.

Tork Xpressnap Fit® Napkin Dispenser System



Serve almost **2x** as many guests between refills¹

- Key benefits**
- One-at-a-time dispensing
 - Versatile napkin dispensing options to fit your business needs
 - Improve hygiene by only touching the paper you take
 - Promote your brand with the Ad-a-Glance Display panels
 - Single sheet dispensing reduces waste and consumption



Alliance Code	Tork Code	Dispenser Code	Description	Napkins per case
TNDN0101	15830	N14	Tork Xpressnap Fit® White Dispenser Napkin	4320
TNDN0102	12830	N14	Tork Xpressnap Fit® Natural Dispenser Napkin	4320

¹ 2-ply napkin in Tabletop dispenser compared to Fastfold (Tork Dispenser: 271800 and Tork Refill: 10933);

Tork Xpressnap® Napkin System



Reduces napkin usage by at least **25%²**



Alliance Code	Tork Code	Dispenser Code	Description	Napkins per case
TPND0012	15850	N4	Extra Soft White 2ply Napkin	8000
TNPD0018	12889	N4	Natural Print 2 Ply Napkins	8000
TNDN0002	10840	N4	White 1 Ply Napkin	9000

² Compared to traditional napkin dispensers

Ad-A Glance



Xpress Yourself

Tork Xpressnap® is the only napkin dispenser system that reduces napkin consumption and offers a digital DIY marketing tool that allows you to create and share your marketing message instantly on social media, or print and display it in your dispenser's Ad-a-Glance® advertising panels.

Here are three ways in which Tork Xpressnap® can help you achieve your business objectives:

Get Social

78% of fast casual restaurant-goers follow restaurant-related content on social media. Use our digital tool to create a unique message and post it directly on your social media channels to increase traffic in your restaurant.

Be Personal

62% of restaurant-goers are more likely to return to your restaurant if they feel they had a personalised experience. So use our digital tool to share your restaurant's heritage, community involvement or special offers. Restaurant-goers cite these as loyalty building.

Showcase

21% of restaurant-goers will likely spend more than planned when presented with a tempting table-top-display message, such as images of a new appetiser, drink or dessert. Entice them with your custom marketing message – created here in minutes.



40%
of restaurant-goers like to see the introduction of new menu items in their social media feed.

57%
of restaurant-goers agree that a personalised experience justifies higher prices.

Boost your business with Ad-a-Glance® display panels

- A digital DIY marketing tool allows you to create, print and display your marketing message in your dispensers or share on social media
- Pre-designed, customisable templates are available at no cost
- 62% of restaurant goers are more likely to return to your restaurant if they feel they had a personalised experience, and 21% of fast casual and quick serve restaurant-goers spend more than they planned when presented with a tempting table-top-display message.***

Creating an ad is simple.
Just follow these 4 quick steps.

1. Identify your dispenser
2. Choose a template or make your own
3. Build and Save your design
4. Promote your message in store and on social media

Find out more



***United Minds European Napkin Research 2017 Source sample size (n=8289)

Tork LinStyle® Napkins



The feeling of linen with the benefits of single use



Alliance Code	Tork Code	Description	Colour	Napkins per case
TNAD1500	478711	Tork LinStyle® Dinner Napkins 4 Fold	White	600
TNA80007	478145	Tork LinStyle® Dinner Napkins 8 Fold	White	600
TNA01522	478726	Tork LinStyle® Dinner Napkins 4 Fold	Black	600
TNA80001	478151	Tork LinStyle® Dinner Napkins 8 Fold	Black	600
TNAD1507	478712	Tork LinStyle® Dinner Napkins 4 Fold	Champagne	600
TNA01511	478854	Tork LinStyle® Dinner Napkins 4 Fold	Red	600
TTDN0001	478882	Tork LinStyle® Dinner Napkins 4 Fold	Anthracite	600
TNA01526	478728	Tork LinStyle® Dinner Napkins 4 Fold	Grey	600

*Market research conducted by Intermedia Business & Market Research Group (2012)

Custom print is an effective way to promote your business 75% of your napkin users will notice the print, while 70% can recall the message*

Key benefits

- Napkins last the entire dinner thanks to exceptional softness and durability
- Save valuable time with pre-folded and cutlery bag napkins
- Reflect the high quality of the menu with a premium look and feel napkin
- Wide range of formats and colours to match any occasion



Washrooms

Tork PeakServe® Continuous® Hand Towel System

Taking a towel is always smooth and easy with our patented Continuous® hand towel system

Compressed bundles more towels in less space

Dispersers free on loan via your Alliance representative.

Top up with hand towels when it suits you.

Towels served in 3 seconds

250% more hand towels for less refilling and a better washroom flow²

Slim design

Top up with refills anytime







High capacity holds 1,230 towels

Refills indicator

Single towel dispensing

				
Alliance Code	Tork Code	Dispenser Code	Description	Pack Size
HTHT0004	100585	H5	Tork PeakServe® Continuous® Hand Towels	12 x 410

Key benefits

-  High capacity – up to 2100 towels
-  Top up with hand towels when it suits you. More flexibility means more time to clean
-  Fast and easy to refill – twice as fast
-  Towels served in 3 seconds for a better washroom flow with no hold ups for guests
-  Continuous towels – connect between bundles
-  Compressed bundles – more towels in less space

² Based on an IPSOS survey of 3000 people in USA and European countries who have visited high-traffic venues between January and September 2016

Tork Xpress® Multifold Hand Towels

Extra slim and attractive design

Easy-to-use certified, making hand hygiene accessible for all, including people with reduced hand strength

Dispersers free on loan via your Alliance representative.

Also available in black



Alliance Code	Tork Code	Dispenser Code	Description	Pack Size
HHZ00022	120225	H2	Tork Xpress® Multifold Hand Towel Advanced 2ply	21x180
HHZ00000	471074	H2	Tork Xpress® Multifold Hand Towel Universal 1ply	12x250
HHZ02005	471069	H2	Tork Xpress® Blue Multifold Hand Towel Universal 1ply	12x250

Easy topping up prevents towel run-outs

Aircare

Control odours effectively and efficiently in your washroom with the Tork Mixed Pack Air Freshener Spray. The sprays contain concentrated fragrance oils and proprietary odour-neutralising agents to eliminate unpleasant smells while providing long-lasting air freshness. The sprays are suitable for Tork Air Freshener Spray Dispenser.

- Flexible setting to fit a variety of washrooms
- Right fragrance for your guests developed by a leading European perfumer
- Fresh fragrance for a clean impression



Alliance Code	Tork Code	Dispenser Code	Description	Pack Size
CAFT0840	236056	A1	Tork Mixed Pack Air Fresher Pack (4 x Citrus, 4 x Floral & 4 x Tropical)	12



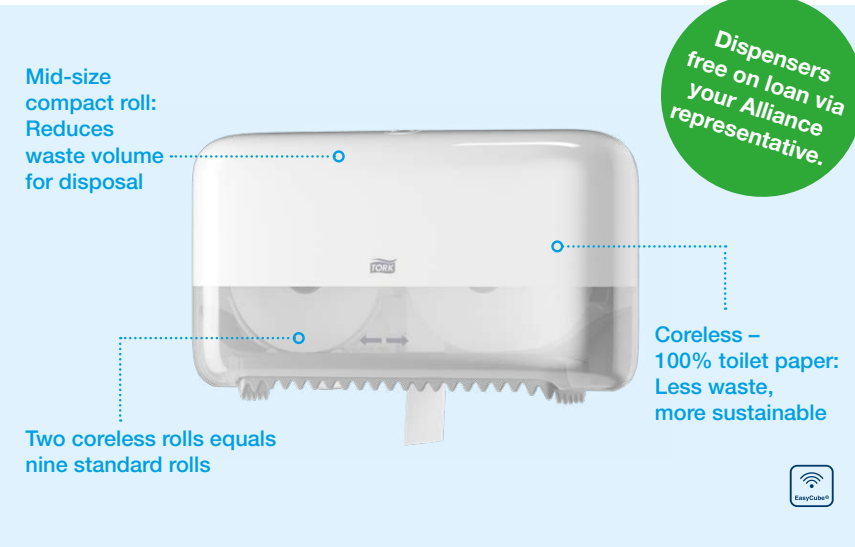
Tork Twin Coreless Mid-size Toilet Roll System

Mid-size compact roll:
Reduces waste volume for disposal

Coreless – 100% toilet paper: Less waste, more sustainable

Two coreless rolls equals nine standard rolls

Dispensers free on loan via your Alliance representative.



Also available in black

Alliance Code	Tork Code	Dispenser Code	Description	Pack Size
HTJC0200	472199	T7	Tork Coreless Mid-size Toilet Roll Advanced 2 Ply	36

up to **5** times more capacity for less refilling

Key benefits

- Coreless rolls reduce waste and help the environment
- Tightly wound roll means less storage space is required and fewer roll changes
- Brake helps control dispensing, so people take only what they need
- Tork Easy Handling® packaging is easy to carry, open, flatten and carry away
- Refills accredited with EU Eco Label

Tork SmartOne® Toilet Roll System



Single-sheet dispensing helps reduce consumption by up to 40%

Hygienic: guests only touch the sheet they use

Fully enclosed dispenser: users cannot touch the inside - for a more hygienic experience

Dispensers free on loan via your Alliance representative.



Also available in black

Tork Conventional Toilet Roll



Alliance Code	Tork Code	Dispenser Code	Description	Pack Size
HTLT0003	100170	T4	Tork Extra Soft Conventional Toilet Roll 3ply	10x4 (40)
HTLT0001	100120	T4	Tork Conventional Toilet Roll Premium Extra Soft 2 Ply	10 x 4 (40)
HTT00207	100200	T4	Tork Conventional Toilet Roll Advanced 2 Ply 200 Sheet	9 x 4 (36)

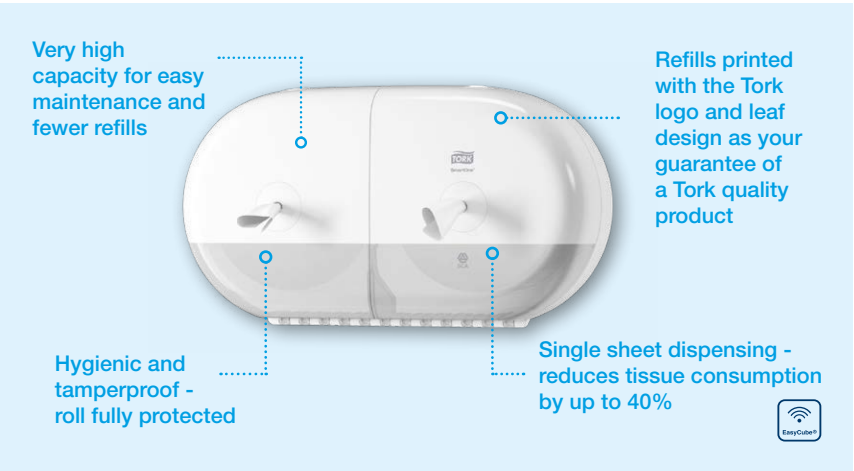


Very high capacity for easy maintenance and fewer refills

Refills printed with the Tork logo and leaf design as your guarantee of a Tork quality product

Hygienic and tamperproof - roll fully protected

Single sheet dispensing - reduces tissue consumption by up to 40%



Also available in black



Alliance Code	Tork Code	Dispenser Code	Description	Pack Size
HSS00100	472242	T8	Tork SmartOne® Toilet Roll Advanced 2 Ply 1150s T8	6
HSS00111	472193	T9	Tork SmartOne® Mini Toilet Roll Advanced 2 Ply	12

Up to **40%** usage reduction* means fewer refills and less maintenance

Key benefits

- Quick breakdown and reduced consumption minimises the risk of expensive blockages
- Fully enclosed system for maximum hygiene, only touch what you take
- Smart Core technology - the most convenient way to remove a core saving time and waste
- Refills accredited with EU Eco Label
- Refills supplied in Carrypack packaging for easy handling and disposal

Tork Tissues



Alliance Code	Tork Code	Dispenser Code	Description	Pack Size
HSCS0009	140280	F1	Tork Extra Soft Facial Tissues	
HTFS0100	140278		Tork Extra Soft Facial Tissue Cube	

* Statistics from internal research conducted in European countries on 7729 users, Tork Jumbo Toilet Roll against Tork SmartOne® Twin Mini. Reduction accounted in square metres.

Tork Foam Soap



Each refill has new pump and nozzle: no cross contamination

5 second refill time: Less time spent on refilling

Up to 3,000 shots: Very low maintenance

Collapsible bottle: Reduces waste volume for disposal

Two position lock allows for either secure locking or push button release without key

Dispensers free on loan via your Alliance representative.

Available with or without sensor
Also available in black

Alliance Code	Tork Code	Dispenser Code	Description	Accreditation	Pack Size
CTSF0002	520501	S4	Tork Mild Foam Soap		6 x 2500 shots
CTSF0003	520800	S4	Tork Antimicrobial Foam Soap		6 x 2500 shots

Up to

50%

consumption reduction*

Sealed and collapsible bottles improve hygiene and reduces cross contamination – better for staff, guests and the environment.

Foam

Easy and comfortable to use, spreads well over the hands

Tork Salubrin Gel Hand Sanitiser

Alliance Code	Tork Code	Dispenser Code	Description	Pack Size
CSAN0002	910103	S1	Tork Salubrin Hand Sanitiser	6 x 1000 shots



Tork Clarity Hand Washing Foam Soap

Secure the new hygiene standard with no compromise on sustainability

Dispensers free on loan via your Alliance representative.

Available with or without sensor
Also available in black



Secure a safe and hygienic experience

- For sustainability**

Tork Clarity Hand Washing Foam soap is made with 99% ingredients of natural origin and designed with sustainability in mind.
- Employee well-being**

This soap refill helps promote a healthy and hygienic workplace. Used in combination with our sophisticated award-winning Tork dispensers.
- Improved efficiency**

Tork Skincare Systems have intuitive refilling and help reduce waste volume due to collapsible bottles. It helps save time, so your cleaning staff can focus on securing higher levels of cleanliness and the new hygiene standard.

Alliance Code	Tork Code	Dispenser Code	Description	Pack Size
CTSF0004	520201	S4	Tork Clarity Hand Washing Foam Soap	6 x 2500 shots

2 Clarity formulation following the ISO16128
3 Based upon the EU Ecolabel, CDV (Critical Dilution Volume) related to Toxicity to aquatic organisms is below specified limits and is 2 times lower than the Tork Mild foam soap formula
4 Proven by third-party lab test according to OECD301B
5 Based on internal panel test comparing Tork Clarity Hand Washing Foam Soap with Tork Mild Foam Soap

99%
of ingredients from
natural origin²

Lower impact
on aquatic life³

Formula is readily
biodegradable⁴

35%
lower water
consumption⁵

Benefits of Partnership



Reasons to partner with us:

- ✓ Free on loan Dispensers
- ✓ Choice of Black or White Dispensers
- ✓ Sensor Dispensers available
- ✓ Dispenser fitting available (if minimum threshold met)
- ✓ Training
- ✓ Bespoke Digital Brochures
- ✓ Cost in use Savings
- ✓ Site Audits (Dependent on opportunity)

¹ The weighted average of results achieved by two Tork EasyCube customers, measured during 158 days, before and after the implementation of Tork EasyCube.
² Based on the documented results achieved by three Tork EasyCube customers, measured before and after the implementation of Tork EasyCube.
³ Measurement of visitor satisfaction in two Tork EasyCube washrooms and two traditionally maintained and equipped washrooms at ISSA/InterClean exhibition, May 2016.
⁴ Based on Tork EasyCube data from 10 customers measured over 789 days.
⁵ High peak traffic includes influx of guests within a short period of time.
⁶ For paper hand towels, compared to incineration with heat recovery. Results of a life cycle analysis (LCA) conducted by Essity Tork and verified by IVL, Swedish Environmental Research Institute Ltd, 2017, where the avoided processes have been taken into account.

Tork Clean Care™ – hygiene services and tools designed for you

The Tork Clean Care programme is a combination of knowledge, supportive tools/training and great hygiene products/services that empowers you to take the lead when it comes to workplace hygiene.



Research and knowledge
based on close collaborations with our customers, NGOs, research and other fact we think you'll find interesting and useful



Tools, tips and training
to help you raise your hygiene standards



Product and service recommendations
to guide you to the best products and services for your type of business

Good hygiene is everyone's business
"With the Tork Clean Care programme we invite everyone to become hygiene heroes, and actively work toward safer workplaces. Because regardless of what you do, good hygiene is now everyone's business."



- Did you know – improved hygiene can lead to:**
- Less sick leave
 - Employee well-being
 - Increased customer and guest satisfaction
 - Improved food safety
 - Reduced healthcare-acquired infections



Tork Vision Cleaning, the global leader in data-driven cleaning

What if you could save 20% of your cleaning hours and dedicate them to providing a safer, more hygienic environment?

Our intelligent system uses a combination of digital cleaning software and sensors that monitor visitor traffic and consumption levels for soap, sanitiser, hand towels and toilet paper to more efficiently monitor and clean your facility. Real-time data enables your teams to work smarter by knowing exactly where and when there are urgent needs while ensuring hygiene compliance, boosting quality, staff engagement and reporting.

-24%
Fewer cleaning rounds¹
with quality improvement

At least
20%
Cleaning hours saved²

+30%
Higher customer satisfaction³

Fully stocked
washrooms on average
99%
of the time⁴



Close the loop with the world's first recycling service for paper hand towels

Tork PaperCircle® is a complete solution to reduce your waste and **cut your carbon footprint for paper hand towels by 40%⁶**, showing your dedication to sustainability to your employees and visitors.

How Tork PaperCircle® works

- Our dedicated team supports you throughout setup, implementation and ongoing use to ensure your transition to a circular economy is smooth and efficient.
- Your visitors and employees use the washrooms as usual, but throw their paper hand towel in a separate bin after drying their hands.
 - Cleaners empty the bins as usual but keep the hand towels separate on the trolley.
 - Our recycling partner collects the paper hand towels and brings them to the local Essity mill.
 - The Essity mill recycles the paper hand towels into new tissue products.
 - Your used paper hand towels are put back into the loop as new tissue products.

www.alliancenational.co.uk
www.allianceonline.co.uk

How else can we help?

Get in touch to talk about your business.

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Tork Customer Services
Office : 01582 677400
Email : TorkCS.UK@essity.com



Tork - A global professional
hygiene brand



Tork EasyCube®

The world's leading facility management software
www.tork.co.uk/services/easycube